MINUTES OF THE MEETING OF
THE BOARD OF DIRECTORS OF
CLUB DE GOLF ALOHA
Wednesday, 19th June 2024
Ref. 06/24

Present: Rafael Fontán Zubizarreta (President), Kaisa Hayrynen, Jonathan Porter, Peter Elgaard.

Rod Spinks joined via zoom.

Mathias Larsson and Antonio Cobo were absent from the meeting and had given their proxy to the President. Ian Radford was also absent being represented by Rod Spinks.

Also in attendance Borja Oliva (GM).

1. Approval of Minutes.

The Board approved the Minutes of the previous meeting held on 22nd May 2024 (ref 05/24).

2. President`s report.

[redacted]
The Board read the letter from Mr. [redacted] with his version of events and in light of his sincerity and understanding of the seriousness of the situation, the Board unanimously agreed to accept his apologies and give him one last chance. However, it would be made clear to him that similar behaviour will not be tolerated again and that he would be subject to a severe penalty in the event of a further incident.

b. Patio
Mr. Spinks recalled that building a patio in the putting green area was a project approved by the Board that was still in place. The problem with the last proposed site was due to the interference with the irrigation system.
The President disagreed with the above, considering that the patio project was cancelled at the monthly meeting in January this year, and so it was recorded in the minutes. It was ratified that the project for the creation of the patio was cancelled.

c. Par 3 course and Junior Academy.
The President raised the issue of the access for non-members to the par 3 course and advocated juniors as a way of introducing them to golf. After discussion it was agreed as follows:

- Juniors enrolled in the Junior Academy will have access to the par 3's and practice areas.
- Access to the par 3 course for non-members is cancelled. Non-member players will only be allowed access if introduced by a member. The member is not obliged to play with them, in the same way as with the already cancelled “presented by a amember” guest. These players are not allowed to use the practice areas.
- Private juniors of golf professionals who are not children of members and are not in the Junior Academy will not be allowed to use the practice facilities without the professional, nor the Par 3 course, unless introduced by a member.

- The Junior Academy needs to focus more on the children of members with a greater diversity of activities and the encouragement to form junior teams to represent the club, strengthening the School. The manager will request a project from the Pros along these lines.

3. Treasurer's report.

May management accounts were submitted.

In terms of the overall operating accounts we are slightly up on income and slightly up on expenses. Nothing new to previous board meetings.

Subscriptions, members' guests fee are very much in line with budget, in fact slightly over as we have a couple of members more than thought. From the annual budget we are very close to what we anticipated.

Expenses are a little bit over on trolley rental and as ever long-term sickness, which is very difficult to plan for.

Strong balance sheet.

31 new members so far this year. 24 with a fee, 554k€ in entry fees.

App 3. Cashflow forecast. Quite healthy as far as our lowest point is 451k€ at the end of November. We are starting slowly to replenish our reserves.

Mr. Porter referred to the new paying system and the timing for annual subs which will be implemented in 2024 and will have to be communicated to members. No cash will be accepted and members will be incentivised to arrange direct debit. Additionally, payments will be due in January 1st not at the end of February. Alternatively, members may send a bank transfer during the month of December after receiving the invoice without any penalty. He added that it was too early to know what the annual fee would be for 2025 but expected some inflation.

Mr. Elgaard emphasized the need to ensure that members are aware of this new payment policy to avoid the same situation as with the payment of the Spanish golf licence given that many members did not know despite all the communications sent.

In relation to the Board, the President highlighted 2 issues:

The slow proceeding in the process of updating the handicap of foreign players. The Federation has ensured that they will either speed up the process or alternatively they would allow the clubs to deal with it. Mr. Fontan is expecting a reply from the Manager of the Federation.

Additionally, Mr. Fontán raised the possibility of clubs resuming charging their members the golf annual federation fee. He highlighted that Aloha had been very proactive informing members about the new way of payment but this may well not have been the case with other clubs which would inevitably cause many cancellations of golf licences. Mr Fontán was also expecting a reply from the Federation in this respect.

App 4. Investments. Mr. Porter pointed out that the total amount of €750k was important as it had been approved at the AGM with the possibility of interchanging between the categories so there is flexibility, but he emphasized that the total could not be exceeded. This figure includes water treatment, the 17th crossing and buggy paths.

App 5. 5-year forecast. Mr. Porter reported that it had not changed very much. Inflationary increases were anticipated over the next few years although not over the current rate of 3.5 – 4%.

He emphasized that the main thing was those three items the Board had in mind: water treatment, the 17th crossing and the buggy paths.

In response to the question by the President, Mr. Porter reported that the debt was €1.2M, paying a rate of 1.6% for 8 years, with 4 ½ years still to go.

4. General Manager's report.

a. Voting of new Statutes.
The Manager reported that as of the date of the meeting the quorum required for the approval of the statutes had been exceeded with a total of 466 votes. Voting would remain open until the end of August but the prediction was that the new statutes would be approved.

b. Tunnel
The Manager commented that he had spoken to the Engineer who had sent a second option to Acosol. Acosol will come to review both the Benahavís and recycled water pipes and ensure that the engineer's proposal is correct. In this second option the tunnel will be a metre and a half longer with the height lower on the 17th side and slightly higher than the first option on the 18th side to avoid affecting the asbestos pipe. The Endesa wiring will have to be changed, for which Endesa has granted authorisation and will have a cost around 30k. This alternative avoids the initial cost of 150k€ for the asbestos pipe.
Once Acosol gives the go-ahead for the latter option, the engineer will start work on the project.

c. Miguel Jiménez Márquez, following his health problems, had been given permanent disability by the .

d. Members over 80. The GM reported that there were 97 members over 80 plus. Of those 79 usually use a free buggy when playing the course with a total of 1651 rounds so far this year. The Board agreed to continue with this policy of free buggy for members over 80.

e. Golfer sculpture. There have been some proposals from the Ladies Section for a new place for this sculpture. The Board agreed to move it to the small terrace provisionally until a final place is found. The name of the artist will be displayed on a small plaque next to it. This modern sculpture from the Slovak artist Svetozar ILAVSKY was donated to the Club by our member Heinrich Feldmann. This artist has similar works on display at the Danubiana Museum in Slovakia

f. Car washing service. The Board agreed the following:

- whoever takes over this service will have to obtain their own opening licence.
- this service is only available to members and guests
- the service shall be carried out with water, not with dry products
- a maximum of 2 parking spaces will be allocated for this service

These points will be the basis for the contracting of a new car wash company to be negotiated by the Club itself.

The Board understood that Mr. Zuhlke wants to recoup the investment made in the cleaning equipment when his son Oliver Zuhlke started the car wash service, which eventually ceased

in 2023 because of the municipal ordinance issued by the Town Hall due to the water shortage. It was emphasised that Mr. Zuhlke was not selling the business but only the equipment purchased.

g. Mr. Herbert Steffer had written an article on Aloha for a German magazine after his visit and treat by Rod Spinks. Mr. Steffer is the representative of Top 100 Golf Courses in Germany and has an influence on the rating.

5. Reports from the Committees

a. Greens Committee

Water treatment plant

Mr. Spinks advised on Acosol intention to provide recycled water to an improved standard. Initially the intention was to resolve the problem of the ingress of salt water into the pipe. The GM pointed out that in June Acosol would have their Board meeting and approve this cost. They say the problem with the collector could be solved in 1 year as well as the osmosis plant to improve the water quality.
The quality of the water we receive into the lake varies because it has salted water ingress. Acosol also have the intention to upsize the plant as it is not big enough to improve recycled water for golf courses and for irrigation in communities, etc.
Mr. Spinks was somewhat reticent to believe that it would be achieved in a time scale or that the quality of the water would improve to the standard that we want. He proposed the Board to research our own small reverse osmosis plant which could be the size of a container and get a quotation. It would be a very good investment for Aloha Golf Club to have that independent situation. He considered that the rate at which the Marbella / Nueva Andalucía area is expanding exceedes Acosol availability to process the water and consequently the water quality fails and never quick catches up. He proposed to explore how much would cost to have our own plant in independent of whatever Acosol do and have this information in the forthcoming months.

It was agreed that the General Manager would instruct Luis from Surtec to deliver a proper quotation.

Mr. Spinks highlighted that the water quality had dropped off significantly again. The GM added that it currently had 5k conductivity, and it was foreseen much worse at the end of the summer.

Mr. Spinks pointed out the need to carry forward any point that is not closed to the next meeting and referred specifically to the bougainvilleas on the 9th hole.

He also alluded to the report delivered by Surtec in May which was outstanding the rootzone, the health of the plant, the irrigation system, the maintenance, the quality of the greens, etc. They considered that the greens of Aloha were the best they had ever seen. This information will be published in the next newsletter.

Greens were hollow tined to remove some of the thatch which will make them more receptive.

The President commented on the dry patches visible in certain zones mainly on the 1st nine holes. It was agreed that the GM would instruct to identify those areas and ensure that the irrigation is working fine.

Mr. Spinks asked Mr. Elgaard for some feedback on the ladies comments about the lack of colour on the course discussed at the last Board meeting, when the Board concluded that they felt the colour was quite good and that they were pretty sure on what they had, their concern about water, etc. The GM explained

that he had had met with some ladies to explain the changes on some landscape areas on the course which would be discussed at a new meeting which they join when Rod returns in September. Mr. Spìnks highlighted the responsibility the Board has to look at the environmental and ergonomical impact as in Spain water is going to be an ongoing problem so it is important to do as much as possible to reduce its consumption. We have to focus on a beautiful green golf course and that the areas surround it are pleasant to the eye. He added that he felt Aloha was one of the most beautiful golf courses in Southern Spain because it is natural tree life.

b. Competition Committee

Junior tournament in July. The Committee had decided that this would be the main Junior tournament in the future, so prizes will be increased, sponsors will be sought, etc.

Mr. Elgaard advised that the Committee had agreed to install 3 go pro cameras on the course to secure more surveillance and security on the course. The final agreement on surveillance on Aloha to be taken on next Board Meeting.
We also need to monitor etiquette rules on the greens, fairways and bunkers. Despite the many communications and requests of collaboration delivered to members, there are far too many pitchmarks unrepaired and bunkers unraked.
It was felt somewhat surprising that no report had been submitted by the marshals denouncing this lack of etiquette. After a long discussion the Board agreed to bring this issue to the attention of the marshals and urge them to be more on top of it.

Mr. Larsson suggested that our pro Rory McNamara should join the Junior Committee considering that he has lessons with a lot of kids on Sundays and he could have valuable ideas and suggestions for the Committee. Non-member's children / grandchildren must pay the one-off annual payment of €120. Rory is applying his own fees. The GM will talk to Rory along these lines.

Pro-am. Mr. Elgaard reported that there were 39 teams registered on the Pro-am. The GM is waiting for 2 sponsors to come back which will make 41 teams. The Presidents of 4 or 5 clubs (Brisas, Sotogrande, San Roque, etc) will be invited and will be applied the same price as our members with the possibility to bring their own pro.

6. New Members.

The Board approved the 2 new membership applications:

Alatalo, Antti	359
Wood, Philip	378

7. Letters from members.

None.

8. Any other business.

The Board commented on the email sent by Ian Radford in relation to the incident on the 17th hole where watches were stolen from golf bags of players on his flight by an individual who had previously been stalking them in the chiringuito. The Board stressed that players should not go on the course with valuables.

A request was made by Mrs Carolanne Byrne, a member since 2012 to donate her share to her husband and to receive her father's share. This member, who paid the applicable entrance fee upon joining the club, is now exempt from paying the entrance fee as is her husband.

9. Next meeting.

Wednesday 18th September 2024 at 4 pm.

Having dealt with all points of the Agenda the President adjourned the meeting.

THE PRESIDENT THE SECRETARY